

Office Hours

**Industrial Efficiency & Decarbonization Office (IEDO) - PPO-CWX-002-IEDO
October 23, 2024 (2PM ET)**

**Ethan Rogers - Technology Manager, Department of Energy (DOE)
Grayson Dorr - Program Manager, ConnectWerx**

17

00:01:09.040 --> 00:01:17.949

Grayson Dorr: Good afternoon, everyone. We're gonna give just a couple minutes here. We have folks joining our meeting today, and we'll get started here very soon.

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00:01:43.670 --> 00:01:54.760

Grayson Dorr: All right, we'll go ahead and get started. Just a little bit of background about today. 1st off. Welcome to our office hours for this opportunity under the industrial efficiency and decarbonization office or Iito.

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00:01:54.940 --> 00:01:57.830

Grayson Dorr: This is following up on our

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00:01:57.890 --> 00:02:03.349

Grayson Dorr: objective strategic session or oss, as we like to call it, that we held a couple weeks back

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00:02:03.500 --> 00:02:09.369

Grayson Dorr: again. This is intended to be a very casual, informal meeting. You all are able to

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00:02:09.470 --> 00:02:17.400

Grayson Dorr: come off mute and ask questions directly. You're also able to use the Q. And a feature, if you prefer not to come off mute

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00:02:17.550 --> 00:02:24.739

Grayson Dorr: and use that, you can even ask those questions anonymously. If you prefer not to have your name tied to it. It's totally your option.

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00:02:24.900 --> 00:02:33.130

Grayson Dorr: Again. We're going to just go through a couple quick overviews, but then we want to allocate really the majority of this meeting for you to ask any specific questions.

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00:02:33.210 --> 00:02:41.850

Grayson Dorr: We're going to try to get to every one of them. But if, for whatever reason, we can't, or you have something you think of afterwards, please feel free to

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00:02:41.970 --> 00:02:50.050

Grayson Dorr: shoot us an email, and we'll show you that so we can capture. But before we started I want a brief introduction. My name is Grayson Door. I'm the program manager for connectworks.

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00:02:50.220 --> 00:03:00.189

Grayson Dorr: and with us is some of our DOE team. Specifically, Ethan Rogers, the technology manager under the Ido Program office, who is leading this opportunity

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00:03:00.650 --> 00:03:01.610

Grayson Dorr: next slide.

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00:03:03.930 --> 00:03:13.150

Grayson Dorr: Some of the resources you have available for those. If this is your 1st time joining the Connectworks event. Welcome! We're excited to have you, if not welcome back.

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00:03:13.230 --> 00:03:20.530

Grayson Dorr: just to touch on a few points. Really, a lot of the offerings and and opportunities to engage with us are through virtual events.

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00:03:20.570 --> 00:03:31.910

Grayson Dorr: like the one you're seeing today. These are intended to be direct questions, and really any final touch points or clarifying questions. You have hopefully, before you submit your application next week.

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00:03:32.010 --> 00:03:43.899

Grayson Dorr: But we also have, like I mentioned. The Oss is where we kick off a larger group that is a webinar setting, but again, really an opportunity to dive in to the broad overview

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00:03:44.150 --> 00:03:48.989

Grayson Dorr: of each of these opportunities. We currently have 3 live on our site right now.

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00:03:49.340 --> 00:04:09.370

Grayson Dorr: 2 of which that are closing next week, and a following, which is closing in December. So be sure to visit our connectworks, page

and stay engaged there. You're welcome to. If you haven't filled out a network form. It takes just a couple seconds to do that that way. You're on our email blast and and following us so we can get messaging out to you

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00:04:09.380 --> 00:04:23.848

Grayson Dorr: and multiple avenues. We're excited to expand and continue continue to increase offerings with our social media and LinkedIn as well as a newsletter. We're putting together very soon to highlight some of the recent activity and exciting news.

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00:04:24.440 --> 00:04:37.609

Grayson Dorr: final thing. If you're around and attending a conference, and you want to showcase it. And you think there's alignment, we're happy to submit that for approval and then include that in our events page under our website. So

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00:04:37.620 --> 00:04:41.619

Grayson Dorr: again, just another opportunity to bring us closer together in this network.

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00:04:45.540 --> 00:04:52.789

Grayson Dorr: And again, as I mentioned, there's our email address right there. info@connectworks.org. You can scan that QR. Code, if you have your phone now.

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00:04:52.810 --> 00:05:04.739

Grayson Dorr: and by the time we really wrap here in the next minute, and I turn it over, you're able to complete that. But again, our mission is really to engage match and collaborate across the Us. Industrial and academic base for the DOE,

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00:05:04.750 --> 00:05:10.469

Grayson Dorr: and really addressing these critical and pressing challenges across energy, environmental nuclear. So

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00:05:10.530 --> 00:05:19.490

Grayson Dorr: with that, I'll turn it over to Ethan again. Thank you all for joining us. Welcome back for those that joined us last time as well, Ethan, over to you.

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00:05:19.780 --> 00:05:33.170

ethan.rogers: Thank you. Thank you, Grayson. Hi, everyone thanks again for joining us today. Looking forward to your questions, I think I'll just do a quick overview of the program, and then we can jump into questions.

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00:05:33.320 --> 00:05:36.680

ethan.rogers: So let's go ahead to slide 11

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00:05:38.030 --> 00:05:45.109

ethan.rogers: and just to give you an idea for the industrial sustainability, energy efficiency and decarbonization collaborative.

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00:05:45.270 --> 00:06:01.669

ethan.rogers: The idea behind this is we want to engage existing organizations that are involved in training the manufacturing workforce and help them expand what they're doing, both in terms of the number of folks that they're reaching. Maybe the region that they're reaching.

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00:06:01.680 --> 00:06:04.850

ethan.rogers: as well as the content of what they have.

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00:06:05.000 --> 00:06:16.319

ethan.rogers: The goal behind this initiative is to accelerate the training of workers for the clean energy economy that we're all migrating to.

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00:06:16.900 --> 00:06:29.040

ethan.rogers: I can go to the next slide. I think it's important to remember for this initiative that it's not just a financial incentive program or assistance program. It's also a technical assistance program.

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00:06:29.070 --> 00:06:32.470

ethan.rogers: The idea is that the awardees of this financial

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00:06:32.570 --> 00:06:52.830

ethan.rogers: assistants will join this collaborative, and in the collaborative they'll share amongst each other best practices, lessons learned, and they'll also benefit from the experts we have at Oak Ridge National Lab, the National Renewable Energy Laboratory and the National Energy Technology Laboratory.

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00:06:53.180 --> 00:06:59.909

ethan.rogers: And so we've got a nice, robust staff of experts from those labs with backgrounds in industrial efficiency.

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00:07:00.310 --> 00:07:06.529

ethan.rogers: decarbonization, workforce development, adult education, all the different

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00:07:06.710 --> 00:07:16.039

ethan.rogers: resources that could help a smaller or mid-sized training organization enhance their materials and reach a bigger audience

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00:07:16.420 --> 00:07:20.400

ethan.rogers: with improved or expanded materials

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00:07:20.780 --> 00:07:22.620

ethan.rogers: and go to the next slide.

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00:07:24.360 --> 00:07:32.250

ethan.rogers: This initiative is aligned with the Administration's priorities around decarbonizing the US. Industrial sector

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00:07:32.550 --> 00:07:41.230

ethan.rogers: and the 2022 industrial roadmap decarbonization roadmap spells out in a fair amount of detail. What's necessary for that to happen.

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00:07:41.400 --> 00:07:47.820

ethan.rogers: Energy efficiency, which has been a big part of our portfolio for really going back to the the 80 s.

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00:07:47.940 --> 00:07:59.320

ethan.rogers: Will continue to be a big part of our portfolio going forward. It is, indeed, you know, the lowest cost and way to to reduce carbon and reduce energy.

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00:07:59.370 --> 00:08:05.260

ethan.rogers: industrial electrification. Lots of new emerging technologies out there that are going to change the way things are done.

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00:08:05.430 --> 00:08:15.990

ethan.rogers: And we may even see in this initiative training around low carbon fuels, feedstocks, energy sources. But we're really looking to see what's possible in that space

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00:08:16.020 --> 00:08:17.900

ethan.rogers: and going to the next slide.

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00:08:18.870 --> 00:08:26.520

ethan.rogers: And we're really focused on training organizations that are serving the manufacturing sector

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00:08:26.680 --> 00:08:32.440

ethan.rogers: and lots of different types. You know, we're aware of them. We've been working with these types of organizations for years.

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00:08:32.600 --> 00:08:40.500

ethan.rogers: and rather than invent a new program, we wanted to find existing activities and make more of it happen or make it happen

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00:08:40.720 --> 00:08:43.110

ethan.rogers: better, maybe might be a way to put it

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00:08:43.725 --> 00:08:52.560

ethan.rogers: with with more resources. And so we've been working with trade industry groups and the like professional societies.

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00:08:52.680 --> 00:08:55.850

ethan.rogers: And we're looking to target.

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00:08:55.950 --> 00:09:04.650

ethan.rogers: you know, ex existing workers, prospective workers, people working in production, supervisors, managers, business owners.

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00:09:04.660 --> 00:09:16.660

ethan.rogers: kind of a cross section of the people within the manufacturing sector will be necessary to have new knowledge and new skills to bring their organizations and their careers into a clean energy economy.

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00:09:17.520 --> 00:09:23.969

ethan.rogers: And the last slide I want to is the next one. We have 3 categories.

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00:09:23.990 --> 00:09:30.099

ethan.rogers: The 1st one is to scale existing and proven programs. The second is to integrate

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00:09:30.200 --> 00:09:47.019

ethan.rogers: additional content into existing programs ideally around energy efficiency, decarbonization and those other priorities I mentioned. And then the 3rd category is one that we created in case

there's something out there that we hadn't thought of something novel, something

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00:09:47.020 --> 00:10:01.179

ethan.rogers: 21st century, if you will. And so that is, we know that we'll probably make awards in the 1st 2 categories. We'll see about the 3rd one, but that's kind of our thinking on it. So

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00:10:01.240 --> 00:10:07.580

ethan.rogers: I think we can close out the the slide deck, for now we may come back to it.

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00:10:07.620 --> 00:10:12.760

ethan.rogers: but I'll go ahead and take people's questions.

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00:10:13.294 --> 00:10:20.929

ethan.rogers: And let's see Grayson. I don't know if you're monitoring it. I'm seeing some things in chat here.

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00:10:21.960 --> 00:10:23.070

ethan.rogers: Yes.

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00:10:23.070 --> 00:10:31.139

Grayson Dorr: Thanks, Ethan. I posted a couple just a link to the slides for those that are available on our website as well from the previous, and then there is a recording.

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00:10:31.250 --> 00:10:34.719

Grayson Dorr: but feel free to come off mute and ask directly, or if you would like

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00:10:34.989 --> 00:10:38.280

Grayson Dorr: you're more than welcome to ask in the Q. And a feature as well. We'll

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00:10:38.560 --> 00:10:41.539

Grayson Dorr: We'll go through. So, Kelly, I'll turn it over to you.

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00:10:42.670 --> 00:10:45.539

Kelly Bernd: Okay, great thanks. So much. And thanks for providing the space.

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00:10:46.343 --> 00:10:50.639

Kelly Bernd: So I work for an Evsc manufacturer

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00:10:50.690 --> 00:10:52.332

Kelly Bernd: and we provide

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00:10:53.050 --> 00:11:08.460

Kelly Bernd: workforce training that is agnostic. For ev technicians and for yeah, agnostic training for ev chargers and ev vehicles. So we are currently approaching category 3, but just wanted to

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00:11:08.680 --> 00:11:13.310

Kelly Bernd: confirm with you that our approach may be considered, since we are

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00:11:13.830 --> 00:11:32.559

Kelly Bernd: a manufacturer, and I know, as mentioned in the webinar, that you know, there might be concerns that a manufacturer would have you know, biased interest. But yeah, so I just want to check in, because our our training does place people in external contractors or partners at other oems or other charger providers.

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00:11:32.570 --> 00:11:35.739

Kelly Bernd: So I guess, just want to check in and see if this would be considered.

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00:11:35.970 --> 00:11:56.550

ethan.rogers: Yeah, yeah. Well, I can't answer a question to specific applications. But that being said the idea is is that you were looking for things that could scale, right? And so if you have a training that is vendor agnostic perhaps it involves a trade organization.

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00:11:56.690 --> 00:12:04.780

ethan.rogers: you know. Maybe not, but that has the ability to scale beyond, let's say, a specific manufacturer.

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00:12:04.790 --> 00:12:08.680

ethan.rogers: That would be, you know, something that we would consider.

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00:12:10.380 --> 00:12:11.650

Kelly Bernd: Great. Thank you so much.

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00:12:14.470 --> 00:12:26.999

Grayson Dorr: Ethan, I'll call out a few of these. Thank you for those that are posting is, if you wouldn't mind, just helpful for us to that we

were able to capture just in case we do miss one and need to follow up.
Please copy those over to the Q&A.

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00:12:27.250 --> 00:12:30.689

Grayson Dorr: Section. So I've seen some people have done that. Thank you for doing that. So

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00:12:31.032 --> 00:12:33.370

Grayson Dorr: I'll read out a couple of these. Could

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00:12:33.410 --> 00:12:36.730

Grayson Dorr: we be a member of more than one consortium.

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00:12:39.340 --> 00:12:45.940

ethan.rogers: I'm not sure if I understand the question, but I will answer a question that may be responsive.

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00:12:46.030 --> 00:12:52.230

ethan.rogers: So we're creating this collaborative, and you can certainly belong to this collaborative and others. There's no

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00:12:52.290 --> 00:12:53.929

ethan.rogers: the reason why you couldn't

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00:12:55.140 --> 00:13:10.030

ethan.rogers: And if you had a couple, 3, 4 organizations that had their own little consortium or collaborative. And you wanted to respond to this opportunity. You could you just need to determine who's going to be the applying entity.

102

00:13:14.510 --> 00:13:20.210

Grayson Dorr: Okay, next question and feel free those, if if you need further clarification, just to

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00:13:20.830 --> 00:13:24.640

Grayson Dorr: to pop back in. But we'll keep moving forward in the interest of time.

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00:13:24.750 --> 00:13:29.149

Grayson Dorr: so will the funding be evenly divided among the 3 categories.

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00:13:29.330 --> 00:13:30.040

ethan.rogers: No

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00:13:31.006 --> 00:13:33.124

ethan.rogers: there's we've not

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00:13:35.760 --> 00:13:38.570

ethan.rogers: Which we restricted ourselves to doing that.

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00:13:41.520 --> 00:13:42.150

Grayson Dorr: Okay.

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00:13:42.590 --> 00:13:55.500

Grayson Dorr: let's see, I'll read a couple more from the chat, and then we'll migrate over to the Q. And A. So related to target audience. It seems you've identified most buckets of manufacturing workers as targets. These are very different

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00:13:55.740 --> 00:14:02.109

Grayson Dorr: training and outreach strategies to meet each of them. So I am wondering if our application could focus on specific categories

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00:14:02.240 --> 00:14:04.819

Grayson Dorr: of workers such as owners or management.

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00:14:05.240 --> 00:14:10.419

ethan.rogers: Yeah, they certainly could. And I think that that would probably be easier to evaluate

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00:14:10.450 --> 00:14:33.399

ethan.rogers: than just some broad spectrum. Oh, we're going to help manufacturing workers, and you could apply that. I don't want to discourage somebody from doing that. But if there's a specific segment with specific training curriculum that you already have in place. I think that that's certainly easier to understand and score as a reviewer.

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00:14:36.760 --> 00:14:44.810

Grayson Dorr: Okay, I can. I think I can answer this one. And Ethan correct me on this. But is it okay to use the 5 pages allocated

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00:14:45.030 --> 00:14:51.050

Grayson Dorr: to the allow us to insert some graphics, charts, maps, curriculum content. Absolutely. You're welcome to use

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00:14:51.260 --> 00:14:55.390

Grayson Dorr: use that. Really, the 5 page guide is the cap

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00:14:55.879 --> 00:15:01.630

Grayson Dorr: for that is, I believe we're referring to. Probably those additional.

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00:15:02.700 --> 00:15:07.929

Grayson Dorr: yeah, probably the additional letters of support. So absolutely, you're welcome to use that. And those are

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00:15:08.503 --> 00:15:14.149

Grayson Dorr: those are optional. So not a requirement. But, please, you're welcome to use that

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00:15:14.740 --> 00:15:16.310

Grayson Dorr: under that section.

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00:15:16.490 --> 00:15:18.321

Grayson Dorr: It's a great question.

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00:15:20.640 --> 00:15:29.520

Grayson Dorr: similar to that? Do we need to answer Ethan all the questions and the prompts as far as the templates, the blue text and the project overview and plan.

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00:15:29.800 --> 00:15:35.864

Grayson Dorr: Should we include this blue text in our final, I would definitely say, remove it right? We we want that removed. But

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00:15:36.270 --> 00:15:41.460

Grayson Dorr: And again, I, our intent is that as a guide, Ethan, correct me if I'm wrong there more so to

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00:15:41.640 --> 00:15:48.297

Grayson Dorr: to get the engagement and thinking about the way to frame the response for that, but doesn't necessarily need to follow that

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00:15:48.870 --> 00:15:49.970

Grayson Dorr: directly.

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00:15:50.150 --> 00:15:50.790

Grayson Dorr: Yeah.

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00:15:55.330 --> 00:15:57.055

Grayson Dorr: let's see here.

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00:15:57.660 --> 00:16:06.289

Grayson Dorr: we'll have to go back. Our team is reviewing the project overview and plan. We feel that these questions are geared more towards question one

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00:16:06.870 --> 00:16:09.078

Grayson Dorr: is that on purpose?

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00:16:11.100 --> 00:16:14.520

Grayson Dorr: I'm gonna pull that up, Ethan. I don't know if you know exactly.

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00:16:14.520 --> 00:16:16.139

ethan.rogers: Yeah, I'm not sure. I follow.

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00:16:17.430 --> 00:16:23.159

Grayson Dorr: Yeah, if you're able to provide a little bit more context around that, we'd love to try and see if we can

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00:16:23.560 --> 00:16:27.919

Grayson Dorr: provide a more clear response. And in the meantime I'm gonna pull that up

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00:16:28.090 --> 00:16:29.490

Grayson Dorr: referencing

136

00:16:30.370 --> 00:16:32.590

Grayson Dorr: the overview and plan

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00:16:34.874 --> 00:16:39.480

Grayson Dorr: so categories of interest 1, 2, or 3, I think maybe that's what

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00:16:39.880 --> 00:16:42.209

Grayson Dorr: the question is getting at here.

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00:16:45.670 --> 00:16:47.050

Grayson Dorr: But again, we'll

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00:16:47.130 --> 00:16:49.789

Grayson Dorr: we'll jump back to that feel free to

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00:16:50.198 --> 00:17:00.030

Grayson Dorr: I don't want to speculate too much Rob, I'll I'll turn it over to you. I see you have your hand raised. Thank you for that. We'll keep filtering back and forth between Q&A, and question our hands. So

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00:17:00.210 --> 00:17:03.840

Grayson Dorr: I appreciate the engagement face to face as well. So rob over to you.

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00:17:04.440 --> 00:17:09.439

Rob Boteler: Hey, this is Rob Bowler. I work with Esa, the repair industry and Ethan question. I have

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00:17:10.072 --> 00:17:14.700

Rob Boteler: with our relationship with the the labs. Is there a

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00:17:14.710 --> 00:17:21.930

Rob Boteler: a potential partners list available that we can go through and reach out to some of the lab staff to

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00:17:22.040 --> 00:17:29.159

Rob Boteler: engage in the development process of the proposal? Or does that wait until after the proposal has been accepted?

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00:17:29.560 --> 00:17:35.910

ethan.rogers: Right? Yeah, we would the lab staff are gonna be available to work with the people that we select.

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00:17:36.070 --> 00:17:38.859

ethan.rogers: So you would want to have

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00:17:39.140 --> 00:17:44.140

ethan.rogers: you know your proposal put together when you, you know, make it your application.

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00:17:44.330 --> 00:17:50.099

ethan.rogers: We're not looking to have labs as subcontractors in this, because we do have labs

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00:17:50.160 --> 00:17:51.460
ethan.rogers: already

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00:17:51.600 --> 00:17:57.700
ethan.rogers: under contract to provide technical assistance as part of this this initiative.

153

00:17:58.330 --> 00:17:59.670
ethan.rogers: So

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00:18:00.300 --> 00:18:09.120
ethan.rogers: what you would do in your application is describe the type of technical assistance that you would hope to get from the National Lab.

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00:18:09.820 --> 00:18:11.210
ethan.rogers: Our labs.

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00:18:11.400 --> 00:18:19.289
Rob Boteler: Would would there be a a potential partners list that is not? Are not labs that are. There are other interested parties and workforce development.

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00:18:19.290 --> 00:18:24.160
ethan.rogers: We have not developed that list of potential partners. We

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00:18:24.770 --> 00:18:31.670
ethan.rogers: did not create a kind of matchmaking component to this. This funding opportunity.

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00:18:31.940 --> 00:18:32.680
Rob Boteler: Okay.

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00:18:33.632 --> 00:18:35.140
Rob Boteler: Alright. Thank you.

161

00:18:35.500 --> 00:18:36.449
ethan.rogers: Sure thing.

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00:18:44.740 --> 00:19:00.009
Grayson Dorr: Sorry I'm gonna come off mute. Is, is it necessary for us to create and own the training content? We plan to scale under category

one. Or can we centralize and scale existing under u underutilized resources, such as those from EPA and DOE, for example.

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00:19:00.640 --> 00:19:05.120

Grayson Dorr: resources like SIM Hub or EPA. E. 3. Sustainable manufacturing curriculum.

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00:19:06.820 --> 00:19:08.230

ethan.rogers: A good question.

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00:19:10.830 --> 00:19:16.520

ethan.rogers: I may want to get back to you on on this a little bit, but I would say that

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00:19:17.240 --> 00:19:23.370

ethan.rogers: if you are already existed in a training initiative. And you're using those materials.

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00:19:24.091 --> 00:19:28.419

ethan.rogers: We'd want to describe how what you're gonna do

168

00:19:28.600 --> 00:19:30.230

ethan.rogers: differently

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00:19:30.260 --> 00:19:33.490

ethan.rogers: with the financial and technical assistance

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00:19:33.540 --> 00:19:35.599

ethan.rogers: than what you're currently doing now.

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00:19:37.960 --> 00:19:45.650

ethan.rogers: but in terms of using, when I think about using materials such as what EPA has created or what DOE has created.

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00:19:45.740 --> 00:19:53.080

ethan.rogers: I mean, those are public domain. But there may be other materials out there that are not public domain, and I'd kind of like to get back to you on

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00:19:53.649 --> 00:19:56.349

ethan.rogers: our thinking on on that.

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00:19:56.790 --> 00:19:58.019
ethan.rogers: If that makes sense.

175
00:19:59.970 --> 00:20:00.520
ethan.rogers: Okay.

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00:20:00.520 --> 00:20:13.739
Grayson Dorr: I'll leave that one up. That's a great question. How will reporting be made via email or online? If this is regarding milestone based reporting. We can, we can speak about that offline, too. But in theory,

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00:20:14.330 --> 00:20:25.445
Grayson Dorr: the contracts will be made through advanced technology, international from on our behalf of management of the connect works directly with those project performers.

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00:20:26.010 --> 00:20:40.370
Grayson Dorr: obviously, those reports will be reviewed and ultimately approved by DOE and the team for us to release. But a lot of that communication will come from email. But I don't. Wanna. I wanna wait and make sure.

179
00:20:40.690 --> 00:20:50.779
Grayson Dorr: Historically, I know we may have used sharepoint and some other features as well. But we will definitely provide our our contracts team. We don't have a representative on the call, but they'll walk through

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00:20:51.090 --> 00:20:58.929
Grayson Dorr: the best way to submit that as we hopefully see multiple awards and and look forward to working with you all

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00:20:59.150 --> 00:21:00.930
Grayson Dorr: so. But thank you for that question.

182
00:21:02.500 --> 00:21:10.699
Grayson Dorr: so does it matter who submits the proposal? Will that person automatically become the main point of contact it. It really is open. We've we have

183
00:21:10.850 --> 00:21:20.670
Grayson Dorr: built into the application an additional contact. But I would probably still recommend that the person that submits the proposal still serve, if you will, as the belly button.

184

00:21:20.740 --> 00:21:31.529

Grayson Dorr: for you know, processing and management, but really does not matter from our side. Who's submitting? If you have someone a resource that will manage.

185

00:21:31.868 --> 00:21:43.701

Grayson Dorr: The communication that that's a great approach. So if that's delegated. But yeah, we're we're not don't have a specific opinion on who needs to submit that? But that is a great question.

186

00:21:46.940 --> 00:21:54.769

Grayson Dorr: just really regarding the award size, is it fair to to assume it will make as many awards as you can

187

00:21:54.960 --> 00:21:56.649

Grayson Dorr: given the amount.

188

00:22:01.720 --> 00:22:05.483

Grayson Dorr: I mean, that's more of a comment. Going back.

189

00:22:07.130 --> 00:22:11.940

Grayson Dorr: Ethan, any additional context on just the the number awards or just saw, I mean.

190

00:22:12.240 --> 00:22:19.459

ethan.rogers: Yeah, we're planning on making about 6 awards and awarding up. We have

191

00:22:19.470 --> 00:22:28.530

ethan.rogers: allocated up to 3 million dollars for this round of funding. We're not obligated to make that many awards, or that much money.

192

00:22:30.020 --> 00:22:32.439

ethan.rogers: And we were anticipating that

193

00:22:32.460 --> 00:22:43.500

ethan.rogers: proposals might come in around 300,000. But we don't know. Part of what we're doing in this round is finding out

194

00:22:43.510 --> 00:22:45.459

ethan.rogers: what the needs are

195

00:22:45.610 --> 00:22:47.590

ethan.rogers: to grow.

196

00:22:47.630 --> 00:22:53.730

ethan.rogers: This, this space to grow, the training of people in the clean energy economy.

197

00:22:58.080 --> 00:23:04.549

Grayson Dorr: Yeah, and just to clarify for any estimations of you know that you're looking at this, you request

198

00:23:05.160 --> 00:23:08.351

Grayson Dorr: those proposing the full amount of funding needed.

199

00:23:09.150 --> 00:23:16.888

Grayson Dorr: so those award amounts won't be negotiated after selections are made. So please put the full amount that is needed.

200

00:23:17.360 --> 00:23:22.480

Grayson Dorr: and shouldn't request more than what's offered. Right? So just helping us all.

201

00:23:22.490 --> 00:23:29.289

Grayson Dorr: and sync you know, again tied to that, there's questions around negotiations. Obviously, as I mentioned, Ati will manage

202

00:23:30.080 --> 00:23:37.003

Grayson Dorr: you know, issuing those b 2 b agreements, and there will be a negotiation period. But by all intents

203

00:23:38.420 --> 00:23:52.109

Grayson Dorr: depending upon, you know, post closing reviews, selections we want. We do want to be respectful to everyone's schedules during the holidays, and know that that is downtime for many and an opportunity to recharge

204

00:23:53.240 --> 00:23:57.359

Grayson Dorr: we potentially may start some of that before the holiday break, but

205

00:23:57.440 --> 00:24:05.560

Grayson Dorr: if not immediately in the New Year we will condense that the schedule for that hasn't been finalized yet. Again, we'll we'll be sensitive

206

00:24:05.700 --> 00:24:10.959

Grayson Dorr: to holidays, both in this upcoming month and December as well. But

207

00:24:11.060 --> 00:24:16.869

Grayson Dorr: as soon as we're able to start that after selections we will do so so again. More to come.

208

00:24:17.216 --> 00:24:22.270

Grayson Dorr: And I know there's questions around sample contracts, that sort of thing. So we'll we'll follow up with that

209

00:24:22.619 --> 00:24:27.249

Grayson Dorr: and see what we're able to post and make available in the market for that. So

210

00:24:27.390 --> 00:24:29.300

Grayson Dorr: great questions on that.

211

00:24:29.560 --> 00:24:30.340

Grayson Dorr: but we do.

212

00:24:30.340 --> 00:24:33.040

ethan.rogers: About it is.

213

00:24:33.400 --> 00:24:40.940

ethan.rogers: you know, people should propose a work plan for the amount of money that they're requesting, because we can negotiate the scope, but

214

00:24:40.970 --> 00:24:43.589

ethan.rogers: not necessarily the amount of the funding.

215

00:24:44.100 --> 00:24:45.299

ethan.rogers: The word of mouth.

216

00:24:47.030 --> 00:24:56.469

Grayson Dorr: Yeah. And again tied to that. A question around should, should those be liberal with our estimations, and the proposal will hurt our chances. No go phase so again, just

217

00:24:56.840 --> 00:24:58.914

Grayson Dorr: just be diligent in that

218

00:24:59.520 --> 00:25:03.650

Grayson Dorr: and spell that out according to the milestones, and, so to speak. So

219

00:25:04.217 --> 00:25:13.489

Grayson Dorr: I'm gonna do a quick scan anybody with a hand raise? Sorry I'm I have. I'm looking at Q. And a boxes, but I wanna engage with those that have their hand raised, or anybody that

220

00:25:13.610 --> 00:25:17.620

Grayson Dorr: may want to come off mute and ask questions directly.

221

00:25:22.890 --> 00:25:25.699

Grayson Dorr: Give it a couple more seconds.

222

00:25:32.870 --> 00:25:37.989

Grayson Dorr: all right, we'll keep going. Thank you again for everyone with the the questions coming in through the Q&A,

223

00:25:38.860 --> 00:25:40.618

Grayson Dorr: and don't be shy right? We're all

224

00:25:41.267 --> 00:25:48.250

Grayson Dorr: we don't. We love seeing faces and interacting directly. So if you're comfortable doing so, please please

225

00:25:48.560 --> 00:25:51.790

Grayson Dorr: come off mute and off camera if you're welcome. But

226

00:25:52.150 --> 00:26:02.619

Grayson Dorr: alright, so can we propose an idea that crosses the boundaries of the 3 categories that you list, for example, a core idea that is category one, but includes some enhancements that cross into 2 and 3.

227

00:26:04.540 --> 00:26:07.028

ethan.rogers: Yeah, they certainly can.

228

00:26:08.860 --> 00:26:10.490
ethan.rogers: I'm trying to think if

229

00:26:10.820 --> 00:26:17.069
ethan.rogers: the best way for you, what category for you to respond to without knowing the details of it.

230

00:26:17.080 --> 00:26:19.080
ethan.rogers: and I guess

231

00:26:19.200 --> 00:26:27.290
ethan.rogers: 3 might be the safe category if you think that what you have is really novel and everything.

232

00:26:27.420 --> 00:26:32.989
ethan.rogers: But there's no reason why you couldn't respond to the other 2 categories. I would just, I suppose.

233

00:26:33.160 --> 00:26:37.159
ethan.rogers: pick pick the area where you think you're gonna have the strongest

234

00:26:41.450 --> 00:26:43.375
ethan.rogers: that's what I'm looking for.

235

00:26:44.390 --> 00:26:48.779
ethan.rogers: application, because we aren't. As I mentioned earlier.

236

00:26:50.360 --> 00:26:51.830
ethan.rogers: we have not

237

00:26:52.220 --> 00:26:55.619
ethan.rogers: set for ourselves a limit of

238

00:26:55.690 --> 00:27:06.139
ethan.rogers: breaking down the number of awards amongst categories. So, in effect, there's no real harm in applying

239

00:27:06.160 --> 00:27:09.700
ethan.rogers: to one category over another. You just want your

240

00:27:09.710 --> 00:27:16.510

ethan.rogers: application to be as aligned with that category as it can be. But if you're

241

00:27:17.230 --> 00:27:24.199

ethan.rogers: both expanding the scale of what you're offering and the content of it, you could respond to either one of those

242

00:27:26.130 --> 00:27:34.150

ethan.rogers: I certainly welcome my colleagues to weigh in on that if they have additional thoughts on it. But that's top of my head. That's kind of my thinking.

243

00:27:38.420 --> 00:27:52.260

Wei Guo (ORNL): Ethan, I think you address that really well. But I do want to add a little bit clarification about the involvement of the lab. So the 3 labs Oakridge and Metal will not be able to, you know, be part of

244

00:27:52.360 --> 00:27:56.419

Wei Guo (ORNL): the applications. But you're welcome to work with

245

00:27:56.670 --> 00:27:58.880

Wei Guo (ORNL): other national maps.

246

00:27:59.000 --> 00:28:00.790

Wei Guo (ORNL): So you think, is that accurate.

247

00:28:02.030 --> 00:28:06.510

ethan.rogers: Yeah, we were not expecting to have national labs as applicants. But

248

00:28:06.810 --> 00:28:07.460

ethan.rogers: yeah.

249

00:28:13.620 --> 00:28:15.461

Grayson Dorr: All right. Thank you. Way.

250

00:28:17.390 --> 00:28:25.860

Grayson Dorr: Next question we'll keep moving through. Will we? Will we do budget relocations? If so, when and how.

251

00:28:27.810 --> 00:28:32.080

ethan.rogers: I'm not sure I understand that question. Budget relocation.

252

00:28:33.380 --> 00:28:38.860

Grayson Dorr: Yeah, we'll. I'll leave that one up there if if someone's able to either come off mute or if you're

253

00:28:39.500 --> 00:28:40.270

Grayson Dorr: if you.

254

00:28:40.270 --> 00:28:46.580

ethan.rogers: It may, it may be helpful to understand that because we're using the Pm mechanism as to a normal

255

00:28:46.720 --> 00:28:48.090

ethan.rogers: foa

256

00:28:50.160 --> 00:28:55.510

ethan.rogers: the contracts pay upon achievement of a milestone.

257

00:28:55.530 --> 00:29:06.100

ethan.rogers: So it's not like a fixed contract. If you're used to doing a normal foa where you get kind of time and materials.

258

00:29:06.120 --> 00:29:11.219

ethan.rogers: this is more. You tell us what you're going to do. You set your milestones.

259

00:29:11.240 --> 00:29:16.120

ethan.rogers: We achieve those milestones that we pay off with, you know.

260

00:29:16.330 --> 00:29:17.860

ethan.rogers: Ati

261

00:29:18.275 --> 00:29:26.750

ethan.rogers: Releases money for achieving that milestone. And Grayson, I'll let you kind of answer that. Or maybe Sarah might have some additional thoughts on it. But

262

00:29:26.940 --> 00:29:30.260

ethan.rogers: it's just a different way of doing

263

00:29:30.300 --> 00:29:35.259

ethan.rogers: funding than some organizations are probably used to from the Department of Energy.

264

00:29:36.830 --> 00:29:43.569

Grayson Dorr: No, you think I think you covered it great. I mean again, it's a little little bit different. Hopefully, a little more streamline and

265

00:29:44.060 --> 00:29:46.500

Grayson Dorr: And again, we're happy to

266

00:29:46.660 --> 00:29:49.639

Grayson Dorr: walk through that process

267

00:29:49.710 --> 00:29:55.699

Grayson Dorr: with each of those that are selected and kind of, you know, provide an overview of what the next steps will look like, and

268

00:29:55.830 --> 00:29:59.360

Grayson Dorr: again tied to some of the questions we saw the best way to

269

00:29:59.836 --> 00:30:05.530

Grayson Dorr: to submit. You know those, whether it be email or portal. We'll set up all of that. So

270

00:30:10.940 --> 00:30:12.400

Grayson Dorr: let's see.

271

00:30:12.787 --> 00:30:18.699

Grayson Dorr: I'll ask one more, and then I'll look and scan to see if we have any hands raised, or anyone that wants to come off mute?

272

00:30:18.820 --> 00:30:25.430

Grayson Dorr: Is it necessary for us to create and own the training content? We plan to scale under category one?

273

00:30:25.680 --> 00:30:32.470

Grayson Dorr: Or can we centralize and scale existing underutilized resources such as those from the EPA and DOE

274

00:30:33.061 --> 00:30:37.888

Grayson Dorr: oh, we did ask that one. Sorry I left that one up. Yep, thank you. Thank you for that.

275

00:30:38.840 --> 00:30:43.080

Grayson Dorr: I'll leave that one up there still. We'll again. We'll follow up with that one.

276

00:30:43.686 --> 00:30:49.050

Grayson Dorr: Specific questions related to the project overview and plan.

277

00:30:49.830 --> 00:30:51.749

Grayson Dorr: Let's see here

278

00:30:51.770 --> 00:31:02.179

Grayson Dorr: the project overview plan asked for estimated number of workers that will receive training as a result of the project, is this estimate for the pilot phase or longer range forecast?

279

00:31:02.430 --> 00:31:06.470

Grayson Dorr: That's the 1st question. I'll pause there, Ethan, and then we'll go to the next one.

280

00:31:07.410 --> 00:31:11.289

ethan.rogers: Could you repeat that again? I'm not seeing it in my my list here.

281

00:31:11.676 --> 00:31:16.319

Grayson Dorr: Under the project overview and plan asked for estimated number of workers.

282

00:31:18.720 --> 00:31:23.539

Grayson Dorr: looks like that may be under. I'm about to scan real quick to see

283

00:31:25.100 --> 00:31:33.410

Grayson Dorr: so estimated number of workers that will receive training as a result, results of the project is that estimate for the pilot phase or a longer range forecast.

284

00:31:34.150 --> 00:31:50.960

ethan.rogers: Okay? Oh, I see. Yeah, during the let's say you've got a 2 year project you're asking. Would it be the number of people trained during the 2 year project? Or would it be as you move forward after the 2 year period? And we're looking for numbers for what's going to happen in that 2 year period.

285

00:31:51.080 --> 00:31:57.460

ethan.rogers: or whatever period you you propose. But generally we're anticipating a 2 year engagement.

286

00:31:58.350 --> 00:32:10.940

Grayson Dorr: Thank you. And that's for everyone on the call. That's the let's see the 5, th the final bullet under the project. Information on estimated numbers. Thank you for that. A second part.

287

00:32:12.320 --> 00:32:17.410

Grayson Dorr: let's see, the project plan and overview has a 10 page limit. Does this include or exclude a cover, page

288

00:32:17.500 --> 00:32:24.439

Grayson Dorr: and or table of contents? Or should we exclude those elements that is totally up to each of you? But yes, please

289

00:32:24.610 --> 00:32:33.540

Grayson Dorr: stick to the 10 page limit. You know you can be as creative if you would like, but there is not a cover page requirement for that.

290

00:32:34.636 --> 00:32:36.610

Grayson Dorr: But again.

291

00:32:37.730 --> 00:32:45.616

Grayson Dorr: if you can best follow those guidelines, because we will be reviewing those initially for the d DOE and the team and making sure that those

292

00:32:46.740 --> 00:32:49.110

Grayson Dorr: meet those requirements. If, for whatever reason.

293

00:32:49.130 --> 00:32:55.659

Grayson Dorr: we see something that you you send, and it was 10 on yours, and we see it 11. And there's a white page. We'll obviously

294

00:32:55.770 --> 00:32:59.280

Grayson Dorr: make informed judgments on those and

295

00:32:59.670 --> 00:33:01.880

Grayson Dorr: and move those through.

296

00:33:03.180 --> 00:33:05.270

Grayson Dorr: But thank you for those questions.

297

00:33:05.789 --> 00:33:14.659

Grayson Dorr: Let's see anybody in the online now want any questions we see your hand raise. I see a hand. I'll open it up.

298

00:33:16.830 --> 00:33:22.019

Courtney Young: Thanks, Grayson. This is Courtney. I'm representing the Association for Iron and Steel Technology.

299

00:33:22.748 --> 00:33:26.399

Courtney Young: My main question was, if we

300

00:33:26.450 --> 00:33:36.370

Courtney Young: can, we allocate funds. If we are working on producing a product in collaboration with the academic sector, with University.

301

00:33:36.802 --> 00:33:42.729

Courtney Young: I know that in some of the guidelines it said that these funds aren't meant to be allocated, for

302

00:33:42.850 --> 00:33:47.940

Courtney Young: you know university use. But if we are developing a product in collaboration with

303

00:33:48.000 --> 00:33:53.000

Courtney Young: Academia or with the university, is that under the same umbrella, or is that something different.

304

00:33:55.190 --> 00:34:07.169

ethan.rogers: when you talk about a product, are you talking about like a training product or like a okay? But yeah, you can have subcontractors and the subcontractors you have are up to you.

305

00:34:07.430 --> 00:34:13.620

ethan.rogers: We're just seeking to work with, you know, trade organizations and training organizations.

306

00:34:15.100 --> 00:34:20.220

ethan.rogers: you know, bring them into our collaborative and and help them grow.

307

00:34:20.760 --> 00:34:21.780

ethan.rogers: But

308

00:34:21.820 --> 00:34:32.640

ethan.rogers: and the the contract would only be between Ati and the the primary applicant. So you would handle your own subcontractors.

309

00:34:33.370 --> 00:34:39.222

ethan.rogers: Thank you again. I'll pause there, and Grayson or Sarah can confirm or deny.

310

00:34:40.170 --> 00:34:40.460

Sara Harvey: Yep.

311

00:34:41.264 --> 00:34:41.959

ethan.rogers: No.

312

00:34:41.960 --> 00:34:48.979

Sara Harvey: That's that's correct. We don't manage agreements between recipients and their subcontractors. We'll leave that up to you.

313

00:34:50.730 --> 00:34:51.489

Courtney Young: Thank you.

314

00:34:53.610 --> 00:34:55.369

Grayson Dorr: Thanks, Courtney, for that question.

315

00:34:58.550 --> 00:35:02.040

Grayson Dorr: Any additional. Courtney, do you have anything else? Or do you want me to go back, or

316

00:35:02.080 --> 00:35:04.799

Grayson Dorr: want to make sure you have time. If there's any, follow up.

317

00:35:04.980 --> 00:35:08.670

Courtney Young: Yeah. The only other thing I wanted to mention

318

00:35:09.150 --> 00:35:22.459

Courtney Young: in regards to the question about budget relocations, I think just to clarify what I meant by that is like throughout the project. Will there be a chance to adjust the funding that we

319

00:35:23.930 --> 00:35:26.730

Courtney Young: that we estimated for a task, or

320

00:35:27.280 --> 00:35:32.200

Courtney Young: is is it kind of set in stone? And we have to stick to what's originally proposed.

321

00:35:32.200 --> 00:35:42.190

Sara Harvey: Yeah, I can take this one so essentially, what you're gonna do is propose your milestones, and then those will be solidified during negotiations. But we don't do things like

322

00:35:42.759 --> 00:35:59.769

Sara Harvey: like. So, for example, if you have something where you think it's gonna have like an upfront cost, or like, you need to buy a software. Do something like that. You should put that amount of funding with your 1st milestone or an earlier milestone, because we don't do retroactive payments. Things like that.

323

00:35:59.860 --> 00:36:01.200

Sara Harvey: So really just

324

00:36:01.240 --> 00:36:06.589

Sara Harvey: allocate the amount of funding for when you need it for each milestone. But it doesn't necessarily

325

00:36:06.750 --> 00:36:07.990

Sara Harvey: have to

326

00:36:08.470 --> 00:36:15.269

Sara Harvey: correspond with that. It's just sort of how you want to break up the funding out over the length of the award. If that makes sense.

327

00:36:16.560 --> 00:36:17.350

Courtney Young: Okay.

328

00:36:17.490 --> 00:36:20.409

Courtney Young: The main reason I was asking is because

329

00:36:20.630 --> 00:36:39.380

Courtney Young: at least personally, I'm like, there's some uncharted territory, as as you know, in relation to some of the things that we are

adding to task. So if there was something that I estimated as accident ends up to be, you know, later in the timeline, or the price ends up being y instead of XI just wanted to

330

00:36:39.640 --> 00:36:43.009

Courtney Young: clarify if there would be room for adjustments, or if that would hurt

331

00:36:43.340 --> 00:36:46.480

Courtney Young: our chances or our our proposal.

332

00:36:50.650 --> 00:36:53.870

Sara Harvey: Yeah, I would say, for that sort of thing. You can kind of

333

00:36:54.360 --> 00:37:01.439

Sara Harvey: put in your put it in your proposal. And then during negotiation, we can say like, Oh, maybe we should move this task further out.

334

00:37:01.530 --> 00:37:08.649

Sara Harvey: so that you can invoice for the previous task beforehand. But that kind of nuance would be handled in negotiation. I would say.

335

00:37:09.610 --> 00:37:11.870

Courtney Young: Perfect. Thank you, that's all I have.

336

00:37:16.660 --> 00:37:18.107

Grayson Dorr: Alright great questions.

337

00:37:20.380 --> 00:37:26.459

Grayson Dorr: let's see doing a quick time check. Looks like we have just over 20 min. We'll try and move through a few of these

338

00:37:26.680 --> 00:37:31.160

Grayson Dorr: next question, our training, our training, we are trying to scale.

339

00:37:31.990 --> 00:37:42.170

Grayson Dorr: Excuse me. Our training we are trying to scale could be scaled much larger. If there were more funds, is it fair to assume you would prefer to not award all the funding to just one partner?

340

00:37:42.560 --> 00:37:54.459

Grayson Dorr: I think we've addressed that, as far as you know, what we're looking to do and allocate the funding. But knowing that, should we be mindful to match our funding request to more of a smaller scale.

341

00:37:54.700 --> 00:37:59.980

Grayson Dorr: In other words, in other words, could we train and scale much more with the largest amount of funding, but

342

00:38:00.240 --> 00:38:05.819

Grayson Dorr: don't want to hurt our changes, or I believe, chances by asking for too much.

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00:38:07.230 --> 00:38:08.650

Grayson Dorr: Again. That's

344

00:38:09.960 --> 00:38:18.910

Grayson Dorr: I don't know if we're able to provide a direct answer to that. I think you know, we've heard a little bit about obviously the total funding amount the number of wards looking to make, I think.

345

00:38:19.590 --> 00:38:22.160

Grayson Dorr: put you know your best estimate and

346

00:38:22.940 --> 00:38:26.139

Grayson Dorr: opportunity plan together. And then

347

00:38:27.040 --> 00:38:30.850

Grayson Dorr: again, Ethan, anything we want to add there, I I know it's a.

348

00:38:33.660 --> 00:38:38.729

ethan.rogers: I don't. I don't know that I have a helpful answer for them. They have to.

349

00:38:40.960 --> 00:38:45.960

ethan.rogers: The applications are going to come in. We'll be looking at the applications, and we'll be making.

350

00:38:46.130 --> 00:38:49.210

ethan.rogers: you know. We'll be scoring them and and selecting them.

351

00:38:49.320 --> 00:38:50.730

ethan.rogers: And.

352

00:38:50.840 --> 00:38:57.860

ethan.rogers: as I said, we were, we're hoping to select around 6 could be more could be a couple less. But that's kind of our thinking.

353

00:38:57.960 --> 00:39:03.230

ethan.rogers: And we only have so much money. And

354

00:39:03.320 --> 00:39:05.730

ethan.rogers: that's what we're we're working with for now.

355

00:39:09.670 --> 00:39:10.490

Grayson Dorr: Thank you.

356

00:39:11.056 --> 00:39:15.773

Grayson Dorr: Next few looks like we got about 5 or 6 more. Right now.

357

00:39:16.200 --> 00:39:23.559

Grayson Dorr: is it okay to propose scaling and growing training content from a DOE pilot that is currently in process.

358

00:39:28.520 --> 00:39:34.429

ethan.rogers: I don't know that we're looking to fund something that DOE is already funding

359

00:39:37.010 --> 00:39:40.710

ethan.rogers: but I can get back to you on that. But just

360

00:39:41.435 --> 00:39:47.670

ethan.rogers: you were looking to find things that exist in the marketplace and help them grow.

361

00:39:47.800 --> 00:39:49.839

ethan.rogers: but not necessarily.

362

00:39:52.930 --> 00:39:53.800

ethan.rogers: you know.

363

00:39:53.950 --> 00:39:59.109

ethan.rogers: fund other existing DOE workforce development initiatives.

364

00:40:05.205 --> 00:40:14.349

Grayson Dorr: Next next question, when working with industry and manufacturers to train their employees in energy, efficient efficiency and decarb related skills.

365

00:40:14.810 --> 00:40:22.709

Grayson Dorr: it is hard to select, require from the employer that training participants are of a particular economic, racial, or ethnic category.

366

00:40:22.930 --> 00:40:30.700

Grayson Dorr: How can any grantee target underserved populations? We are not really able to tell employers what type of employee

367

00:40:31.010 --> 00:40:39.490

Grayson Dorr: we want to train, emphasize, we support the goal, but are struggling with the logistics. Mechanics of such a prioritization.

368

00:40:46.110 --> 00:40:52.059

ethan.rogers: I guess the question in there is, what is the obligation in the application and in the

369

00:40:52.970 --> 00:40:55.100

ethan.rogers: potential future reporting.

370

00:40:55.540 --> 00:41:01.750

ethan.rogers: and what we want to know in the application is, what do you hope to do? I mean, what's your goals and

371

00:41:01.830 --> 00:41:05.920

ethan.rogers: what metrics do you think you can successfully collect?

372

00:41:06.020 --> 00:41:15.599

ethan.rogers: We do have some guidance documents. There's a reference in the the opportunity page

373

00:41:15.800 --> 00:41:21.840

ethan.rogers: around what constitutes economic justice and

374

00:41:21.960 --> 00:41:24.379

ethan.rogers: and the goals of the administration.

375

00:41:24.440 --> 00:41:28.160

ethan.rogers: But again, in the application.

376

00:41:28.670 --> 00:41:35.150

ethan.rogers: and I recognize it's difficult. But you know. Tell us what you're trying to accomplish and what you hope to do, what you need help with.

377

00:41:35.380 --> 00:41:38.969

ethan.rogers: and the metrics that you're going to try and and collect.

378

00:41:39.330 --> 00:41:40.330

ethan.rogers: Well.

379

00:41:40.500 --> 00:41:44.959

ethan.rogers: it is not an absolute requirement that there be a

380

00:41:45.060 --> 00:41:54.639

ethan.rogers: you know that you have to hit certain groups. You know, there's a lot of different types of disadvantaged and underserved communities out there.

381

00:41:54.730 --> 00:41:59.239

ethan.rogers: We're trying to bring them all along as the economy transitions.

382

00:41:59.440 --> 00:42:00.840

ethan.rogers: and

383

00:42:02.120 --> 00:42:09.519

ethan.rogers: we hope that the applications will will take on some of these challenges and and help some of these groups.

384

00:42:14.160 --> 00:42:15.200

Grayson Dorr: Thanks, Ethan.

385

00:42:16.007 --> 00:42:24.979

Grayson Dorr: Following up from our last webinar, I know there was a question came up around intellectual property rights for training materials

386

00:42:25.020 --> 00:42:35.500

Grayson Dorr: on the network side. We indicated that we would get back with more information just wanted to follow up. So that's a great

question. I know. I think we talked a little bit directly about IP rights a little bit.

387

00:42:35.970 --> 00:42:39.490

Grayson Dorr: I'm I'm trying to go back to our transcript as well.

388

00:42:39.810 --> 00:42:49.289

Sara Harvey: Yeah, I think in general, we handle IP in the negotiation stage. So that's gonna be a provision in the contract, and that can be negotiated.

389

00:42:50.510 --> 00:42:53.809

Grayson Dorr: Yeah. And we have familiarity working with those, and can

390

00:42:54.740 --> 00:43:00.929

Grayson Dorr: make sure. All of that is, you know, discussed during that period. But yes, thank you for that. Reminder. And

391

00:43:02.670 --> 00:43:06.070

Grayson Dorr: looks like more to come in details with that. So

392

00:43:08.630 --> 00:43:10.782

Grayson Dorr: let's see here.

393

00:43:11.850 --> 00:43:17.559

Grayson Dorr: I'm gonna have a couple more anybody in the audience that has a hand raised, or anybody want to come off mute.

394

00:43:20.770 --> 00:43:21.560

Brian Kelley: Hello!

395

00:43:23.260 --> 00:43:25.120

Grayson Dorr: Over to you, Brian. Thank you.

396

00:43:25.120 --> 00:43:30.600

Brian Kelley: Hi, this is just a mechanical question. The Excel budget seat doesn't allow for the creation of

397

00:43:30.880 --> 00:43:35.790

Brian Kelley: any more milestones. I mean, it's like 4 milestones, and that's it.

398

00:43:37.450 --> 00:43:45.429

Brian Kelley: But if you want to have more milestones during the 2 years, how does one create that in the excel sheet that you've issued for the budget.

399

00:43:45.900 --> 00:43:49.976

ethan.rogers: I'm not sure that I realized we had it locked down that tonight.

400

00:43:50.290 --> 00:43:52.480

Brian Kelley: When you go to, when you go to insert.

401

00:43:52.480 --> 00:43:57.080

ethan.rogers: Helped us create that. Do you know how you might be able to to open it up.

402

00:43:59.660 --> 00:44:01.779

Brian Kelley: It's yeah. It's locked down now. You can't in.

403

00:44:01.780 --> 00:44:02.470

Wei Guo (ORNL): Sure.

404

00:44:02.470 --> 00:44:04.360

Brian Kelley: Any rows in it, so.

405

00:44:04.360 --> 00:44:04.970

ethan.rogers: Okay.

406

00:44:05.520 --> 00:44:06.850

Wei Guo (ORNL): Then we probably need a password.

407

00:44:06.850 --> 00:44:07.650

ethan.rogers: Looks at.

408

00:44:08.750 --> 00:44:12.159

Wei Guo (ORNL): If I need to give you a password, or we need to give you guys a new file.

409

00:44:12.390 --> 00:44:17.283

Grayson Dorr: We will. We will work, offline. Great question. We'll make sure that that is

410

00:44:17.800 --> 00:44:21.540
Grayson Dorr: unlocked. I'm in it right now.

411
00:44:21.580 --> 00:44:25.540
Grayson Dorr: We'll double check that and just make sure it's set up.

412
00:44:26.133 --> 00:44:31.239
Grayson Dorr: Oh, I see what you're talking about. Yeah, that's a great, great call out, thank you for that cause. We.

413
00:44:31.240 --> 00:44:33.079
Sara Harvey: This is a common form.

414
00:44:33.110 --> 00:44:41.766
Sara Harvey: and sometimes if there's like a little thing on the top that says, enable editing, you should be able to put that, and it'll let you edit the document. But if that doesn't exist we can

415
00:44:42.200 --> 00:44:43.500
Sara Harvey: go in and.

416
00:44:44.300 --> 00:44:51.760
Brian Kelley: Yeah, I'm I'm looking at it now, and when you go to insert it's it's locked out. There's no way to add more milestones.

417
00:44:54.000 --> 00:44:57.040
Sara Harvey: Okay, we'll work on that offline and send that around.

418
00:44:57.370 --> 00:44:59.090
Brian Kelley: Great. Thank you so much.

419
00:45:00.590 --> 00:45:11.459
Catelyn McGovern: On that note with the budget template. Are we only supposed to fill out one of the tabs? There's 3 tabs I'm assuming, whichever one applies to us.

420
00:45:12.120 --> 00:45:17.810
Sara Harvey: Yeah, those are just suggestions. So just whatever one applies to you. And submit one.

421
00:45:22.070 --> 00:45:24.300
Catelyn McGovern: I did have a few more questions.

422

00:45:24.840 --> 00:45:25.450

Grayson Dorr: Sure.

423

00:45:26.010 --> 00:45:33.144

Catelyn McGovern: And I think I added them to the chat, too. One of them kind of goes back to

424

00:45:33.750 --> 00:45:36.418

Catelyn McGovern: a contract, and I think it was

425

00:45:37.230 --> 00:45:45.869

Catelyn McGovern: the questions that Courtney was asking earlier around payments and just really understanding the invoicing structure.

426

00:45:46.241 --> 00:46:09.720

Catelyn McGovern: And the turnaround. So what the expected turnarounds? Is it being paid 30 days out 60 days out, 90 days out? What are the review periods for invoicing kind of all of those like nuanced things. Is there any way that we could receive a sample contract ahead of time ahead of negotiations so we can wrap our heads around how we best craft.

427

00:46:09.970 --> 00:46:12.219

Catelyn McGovern: our schedule and our milestones.

428

00:46:13.340 --> 00:46:24.659

Grayson Dorr: Yes, that's a great question. I will follow up with that with our contracts team, and see what we one can maybe put out on the web for that actually applying to all. So I like that recommendation.

429

00:46:25.394 --> 00:46:31.275

Grayson Dorr: But to obviously confirming some of those initial questions, timing

430

00:46:31.830 --> 00:46:37.039

Grayson Dorr: again, I don't want to over speak on their behalf, but based on what I've seen historically.

431

00:46:37.120 --> 00:46:40.219

Grayson Dorr: those are turned around very quickly

432

00:46:40.790 --> 00:46:54.690

Grayson Dorr: as far as Ati side again, behind the scenes of connect works. That's our that makes up our largest division or organization. And

we'll have a dedicated team multiple resources on this working collectively. So

433

00:46:55.021 --> 00:47:02.490

Grayson Dorr: don't anticipate that being the longer period of time. But again, don't want to overstay completely on that but yes, great question.

434

00:47:03.008 --> 00:47:06.360

Grayson Dorr: We'll follow up with that, and then.

435

00:47:06.690 --> 00:47:12.279

Grayson Dorr: Caitlin, I'm happy to reach out directly to you with that answer, provide more context, and then

436

00:47:13.600 --> 00:47:14.830

Grayson Dorr: and then go from there.

437

00:47:15.600 --> 00:47:20.260

Sara Harvey: Yeah. And I'll just add that each milestone will have some sort of like

438

00:47:20.560 --> 00:47:30.970

Sara Harvey: a Pdf. Deliverable that you attach with the invoice, and that gets sent to connect works, and then approved by the DOE, and then payment is remitted.

439

00:47:32.150 --> 00:47:32.810

Catelyn McGovern: Okay.

440

00:47:33.230 --> 00:47:35.604

Catelyn McGovern: okay, yeah, that makes sense.

441

00:47:36.440 --> 00:47:44.719

Catelyn McGovern: kind of on the note of of negotiations. I see on the website. It says, early 2025 for government review and selection.

442

00:47:45.285 --> 00:47:49.110

Catelyn McGovern: Does that mean early 2025 is when

443

00:47:49.160 --> 00:47:58.180

Catelyn McGovern: there would be a negotiation period that would start and maybe a month or so of negotiations back and forth, I would assume agreeing to terms

444

00:47:58.906 --> 00:48:04.570

Catelyn McGovern: red lines that that sort with an award to happen.

445

00:48:04.800 --> 00:48:06.120

Catelyn McGovern: q. 1.

446

00:48:08.230 --> 00:48:09.630

Catelyn McGovern: Yeah. Our, our.

447

00:48:09.630 --> 00:48:09.910

Grayson Dorr: Dark.

448

00:48:09.910 --> 00:48:11.569

Catelyn McGovern: We will narrow it down.

449

00:48:11.950 --> 00:48:13.509

Grayson Dorr: Again based upon

450

00:48:13.860 --> 00:48:20.700

Grayson Dorr: the total number of submissions the process of going through, you know. I think both of our teams speaking on the DOE side.

451

00:48:20.870 --> 00:48:22.520

Grayson Dorr: We're obviously eager

452

00:48:22.560 --> 00:48:24.760

Grayson Dorr: to move this forward.

453

00:48:25.180 --> 00:48:30.179

Grayson Dorr: We had put the beginning of the New Year just to bake in some

454

00:48:30.320 --> 00:48:36.830

Grayson Dorr: time, just for the holiday period recognizing some may take off, or some offices that may

455

00:48:36.930 --> 00:48:44.430

Grayson Dorr: be involved in those negotiations may not be present, but if we are able to start earlier and move towards

456

00:48:44.898 --> 00:48:51.359

Grayson Dorr: early January, you know, finalizing those and starting a negotiation period. Prior, we're we're happy to, you know.

457

00:48:51.610 --> 00:48:55.940

Grayson Dorr: work towards that as well. Don't want to necessarily firm up a time yet.

458

00:48:56.338 --> 00:49:03.669

Grayson Dorr: Again. We'll have more clarity, obviously, at the end of next week, and as we move into the following second week in November.

459

00:49:04.160 --> 00:49:07.848

Grayson Dorr: and we'll adjust that schedule or talking points.

460

00:49:08.930 --> 00:49:10.850

Grayson Dorr: you know, as we see that so.

461

00:49:13.872 --> 00:49:18.487

Catelyn McGovern: And 2 more questions. Sorry I'm asking a ton.

462

00:49:19.840 --> 00:49:28.269

Catelyn McGovern: one is. Can you clarify the members of the collaborative? Is it meant to be DOE, the 3 national labs and the awardee?

463

00:49:28.310 --> 00:49:34.930

Catelyn McGovern: Or is it meant to be DOE, the 3 national labs? And then all the awardees from each category.

464

00:49:35.940 --> 00:49:41.529

ethan.rogers: It's well, I mean the all the Awardees, yeah, and the 3 national labs and

465

00:49:41.560 --> 00:49:46.170

ethan.rogers: the folks from Aido that's going to be the collaborative

466

00:49:46.390 --> 00:49:47.890

ethan.rogers: and the

467

00:49:48.450 --> 00:49:52.399

ethan.rogers: the steering committee. I think somebody asked about the steering committee that's going to be the

468

00:49:52.940 --> 00:49:54.730

ethan.rogers: and Ada.

469

00:49:56.720 --> 00:49:57.430

Catelyn McGovern: Okay.

470

00:49:58.110 --> 00:50:00.750

Catelyn McGovern: Okay? So then there would be

471

00:50:01.890 --> 00:50:03.570

Catelyn McGovern: required

472

00:50:04.010 --> 00:50:06.030

Catelyn McGovern: quarterly annually.

473

00:50:06.280 --> 00:50:11.859

Catelyn McGovern: Annual meetings, summits. Do we know if they will be in person or virtual.

474

00:50:12.922 --> 00:50:15.949

ethan.rogers: We anticipate a lot of the activity to be virtual.

475

00:50:16.540 --> 00:50:17.160

Catelyn McGovern: Okay.

476

00:50:22.220 --> 00:50:24.910

Catelyn McGovern: Alright, thank you, guys. That was all of my questions.

477

00:50:29.185 --> 00:50:38.864

Grayson Dorr: Brian, I wanted to. If you're still on. I didn't know I saw your other question. Do you want to ask that directly, or give you an opportunity to kind of follow up, or would you like? I'm happy to read that out, too.

478

00:50:39.080 --> 00:50:48.800

Brian Kelley: You. You read it out. It's a, you know, under community benefits. It's just that you're targeting workforce populations, and it's hard to go to employers and say.

479

00:50:49.280 --> 00:50:52.799

Brian Kelley: Hi, we wanna train these kind of people, and

480

00:50:53.080 --> 00:50:54.010

Brian Kelley: it just

481

00:50:54.200 --> 00:50:59.649

Brian Kelley: it's hard to select that. But your answer was the best as possible. I know it's a

482

00:51:00.210 --> 00:51:01.420

Brian Kelley: fuzzy area.

483

00:51:01.690 --> 00:51:06.118

Grayson Dorr: No, it's a it's a great question. I just wanted to give you a chance. If there's any follow up from that

484

00:51:06.320 --> 00:51:08.659

Brian Kelley: Nope, thanks for your time. Good.

485

00:51:13.026 --> 00:51:21.450

Grayson Dorr: We kind of touched on this great question. Just the the collaborative members interacting with one another in national labs. As Ethan said.

486

00:51:21.670 --> 00:51:24.720

Grayson Dorr: Well, most of that will probably take

487

00:51:25.220 --> 00:51:29.519

Grayson Dorr: the form of a virtual setting, but more to come.

488

00:51:31.550 --> 00:51:37.319

Grayson Dorr: so yep, and again tied to funding rounds. Obviously those will be milestone base, all to be negotiated.

489

00:51:37.669 --> 00:51:43.399

Grayson Dorr: I love the eagerness because we're we're excited to get started as well, I'm sure Ethan and I know the whole team is

490

00:51:43.710 --> 00:51:50.018

Grayson Dorr: so you know, as quickly as we can move, but obviously still following diligence processes and

491

00:51:50.650 --> 00:51:53.469

Grayson Dorr: working together. We're we're excited to

492

00:51:53.520 --> 00:51:54.970

Grayson Dorr: to kick this off

493

00:51:59.210 --> 00:52:00.689

Grayson Dorr: any other.

494

00:52:00.690 --> 00:52:01.600

ethan.rogers: And raised.

495

00:52:02.590 --> 00:52:03.200

ethan.rogers: Yep.

496

00:52:03.200 --> 00:52:05.590

Grayson Dorr: I'll turn it over to those that have their hand raised.

497

00:52:09.200 --> 00:52:18.514

Eric Neuenfeldt, BEAM Circular: Hi, I have a quick question. So I recognize that universities and colleges can't be sub recipients. But

498

00:52:19.330 --> 00:52:27.480

Eric Neuenfeldt, BEAM Circular: for you know, university and college faculty who, are kind of unfamiliar with some of the technologies and

499

00:52:28.860 --> 00:52:34.360

Eric Neuenfeldt, BEAM Circular: would be interested in the training, can they? Can they potentially be the participants. We're we're training.

500

00:52:35.640 --> 00:52:38.380

ethan.rogers: So the question is, we.

501

00:52:38.620 --> 00:52:49.890

ethan.rogers: a university or college could be a subrecipient? Okay? But your question is, could faculty of a university be

502

00:52:50.290 --> 00:52:52.849

ethan.rogers: trainees, if you will.

503

00:52:53.180 --> 00:53:05.049

ethan.rogers: Interesting question. That's not really what we're looking for, because we're looking to place people into manufacturing or accelerate the placement of people into manufacturing.

504

00:53:05.380 --> 00:53:07.249

ethan.rogers: So maybe if you know that

505

00:53:07.350 --> 00:53:08.415

ethan.rogers: that

506

00:53:09.960 --> 00:53:17.119

ethan.rogers: Phd track is, you know, maybe not everything one had hoped it to be, and they want to go into manufacturing.

507

00:53:18.190 --> 00:53:24.450

Eric Neuenfeldt, BEAM Circular: I was, I was thinking more the cte faculty. So faculty. Who? Who? Yeah? Teach instrumentation.

508

00:53:24.450 --> 00:53:26.079

ethan.rogers: I'm being a bit irreverent, but.

509

00:53:26.080 --> 00:53:26.710

Eric Neuenfeldt, BEAM Circular: Yeah.

510

00:53:27.420 --> 00:53:32.620

Eric Neuenfeldt, BEAM Circular: yeah, so so tech technical faculty at community colleges. Yeah.

511

00:53:32.700 --> 00:53:40.559

ethan.rogers: Yeah, yeah. But yeah, we're looking for people who are going to be in manufacturing or already are in manufacturing right?

512

00:53:40.560 --> 00:53:41.190

Eric Neuenfeldt, BEAM Circular: Thanks.

513

00:53:46.591 --> 00:53:58.840

Grayson Dorr: Brooke, if you wouldn't mind. Will you pull up? Slide 19? I just wanna have that up. And we'll do a final call. I think we have our important dates. And sharing your screen just as a reminder for everyone.

514

00:54:00.260 --> 00:54:12.650

Grayson Dorr: But with that I will open to a last call for any questions we see, I think. Thank you. One for this engagement. It's been a quick

hour, which is always good. Right? That's what we want, and thank you for those

515

00:54:12.710 --> 00:54:18.170

Grayson Dorr: asking directly, and those you know through the the function as well through the Q. And a. I think it's been a great

516

00:54:18.280 --> 00:54:21.920

Grayson Dorr: engagement, but I'll do open it up for any final questions.

517

00:54:24.240 --> 00:54:30.829

Michele: Hey, Grayson, this is Michelle. I have one for Ethan just to follow up to that last question.

518

00:54:31.300 --> 00:54:37.230

Michele: I know you're not looking to train faculty of any kind. But what about

519

00:54:37.330 --> 00:54:40.920

Michele: students involved in the Iac program?

520

00:54:41.340 --> 00:54:42.050

Michele: Could they be.

521

00:54:42.050 --> 00:54:45.640

ethan.rogers: So there's already a very robust program targeting that

522

00:54:45.780 --> 00:54:52.870

ethan.rogers: and so we're not interested in okay co-funding that initiative yeah

523

00:55:03.010 --> 00:55:11.669

ethan.rogers: and just as an aside. There are an awful lot of different workforce development related initiatives coming out of the Department of DOE right now. Department of Energy.

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00:55:12.174 --> 00:55:18.729

ethan.rogers: And so I encourage people to, you know, kind of keep their eyes and ears open to see what else is out there.

525

00:55:18.950 --> 00:55:21.080

ethan.rogers: There's just it's

526

00:55:23.670 --> 00:55:27.629

ethan.rogers: The entire agency is leaning into workforce development

527

00:55:27.780 --> 00:55:32.240

ethan.rogers: and in a lot of different ways. And that's 1 of the reasons why.

528

00:55:32.290 --> 00:55:42.620

ethan.rogers: You know, we're narrowing our focus in the manufacturing space, because some of these other funding opportunities are taking on some of those other sectors of the economy.

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00:55:42.970 --> 00:55:43.880

ethan.rogers: So.

530

00:55:49.860 --> 00:55:51.676

Grayson Dorr: Thank thank you, Ethan.

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00:55:52.970 --> 00:55:55.178

Grayson Dorr: And again on our behalf.

532

00:55:55.650 --> 00:56:04.289

Grayson Dorr: from connectworks. Thank you all for this time. This engagement. We've say, if you're thinking about applying. Apply. If you're not thinking about, maybe still apply

533

00:56:04.694 --> 00:56:09.309

Grayson Dorr: we look forward to to seeing these responses come in and really

534

00:56:09.400 --> 00:56:15.819

Grayson Dorr: are excited about what's to come and and getting the work started. So, Ethan, I'll turn it over to you for a final closing.

535

00:56:16.440 --> 00:56:26.489

ethan.rogers: Yeah. Well again, thank you all for attending. Really excited to see the interest in this this funding opportunity very much appreciate your questions.

536

00:56:26.540 --> 00:56:32.119

ethan.rogers: Hopefully, we answered them sufficiently. I know some of these questions are kind of challenging.

537

00:56:32.340 --> 00:56:42.659

ethan.rogers: because you have specific things that you're thinking about, and you can't really respond in detail to a specific application that can more generally respond to them.

538

00:56:42.740 --> 00:56:59.500

ethan.rogers: But you can still, you know, submit questions through connect works, and there is a frequently asked questions. Section there where you can see our answers to previously asked questions.

539

00:56:59.690 --> 00:57:07.090

ethan.rogers: and but we hope to see lots of applications. Again. We appreciate the interest in

540

00:57:07.150 --> 00:57:10.550

ethan.rogers: helping the workers of America make this transition.

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00:57:10.580 --> 00:57:15.240

ethan.rogers: It's a very challenging time. There's a lot of new technologies coming along, a lot of new

542

00:57:15.430 --> 00:57:28.860

ethan.rogers: best practices evolving. And we really want to kind of accelerate and catalyze that economic activity. So again, appreciate your interest and look forward to seeing your applications.

543

00:57:28.970 --> 00:57:35.260

ethan.rogers: And I don't know, Grayson. Do we want to see if there's any last minute questions, or do we want to kind of close out.

544

00:57:35.740 --> 00:57:40.292

Grayson Dorr: I I just did a quick check. We are good on the Q&A side

545

00:57:40.760 --> 00:57:45.270

Grayson Dorr: and unless there's any final last calls. I think we'll we'll conclude.

546

00:57:47.180 --> 00:57:50.010

Brian Kelley: Thanks for doing the office works. Appreciate it.

547

00:57:50.590 --> 00:57:53.230

ethan.rogers: Thank you. Appreciate the the questions

548

00:57:55.520 --> 00:57:56.010

ethan.rogers: right?

549

00:57:56.010 --> 00:57:56.889

Grayson Dorr: Thank you all.